



Sales Representative

Phoenix Color is a fully integrated printer that manufactures multi-color books, book components, labels and packaging serving the global marketplace. Our sales representatives are supported by a professional customer service department, state of the art equipment and highly trained personnel in all departments from prepress through finishing. We are a customer-oriented company that responds to the needs of its customers for high quality products delivered in the shortest possible time.

This position requires a high energy person who possesses superior selling and customer service skills, can develop relationships, handle multiple projects simultaneously and contribute to the growth of the company by maintaining and growing the customer base.

The position responsibilities include;

- Meeting a sales budget by prospecting and developing existing customer relationships
- Daily presence in the office and marketplace
- Travel to operations and remote customer locations

The company will consider recent college graduates with a printing, graphic arts, business or marketing degree. Prior sales experience in the printing industry or publishing experience is considered a strong plus. This position is located in the New York City corporate sales office.

We offer a competitive compensation program and comprehensive benefit package that includes employee and dependent health insurance, dental and vision, STD, LTD, life insurance, annual leave, and 401-k with match.

Interested candidates should direct their resumes to the following address:

Phoenix Color
18249 Phoenix Drive
Hagerstown, MD 21742
E-mail: hrtv@phoenixcolor.com
M/F/eoe/vet/d